



CASESTUDY Carpentry factory WHB Sneek



IN PRACTISE:
'Matrix makes
it easy'

Nico Wiersma can not imagine how he could ever work without Matrix Software. The director and co-founder of Carpentry factory WHB Sneek now knows from experience how much time and cost saved by using Matrix Software. "Since we opted for MatrixWindows, the efficiency of the entire production process has improved considerably. Moreover, MatrixWindows reduced the risk of errors to a minimum. It is an important advantage of our prefabricated products, and this is what our customers think too!"

Automation is a must

Wiersma does not hide his enthusiasm about his choice for Matrix. "In the beginning, we worked without software. Believe it or not, we then made quotations in Word and had to calculate the door, window, and glass sizes themselves. But that did not last long. We noticed that competitors who automate quickly took the lead. So we purchased MatrixWindows within a year of our start. And we have not regretted it for a second. It was, of course, an investment, but a perfect one!"

"From quotation work to CNC control, with Matrix it is all efficiency."

Nico Wiersma (left), Carpentry factory WHB Sneek



Flexible software

Manual calculation and quotation work have not been available for Wiersma ever since. "MatrixWindows has everything on board to make it easy for us. And the beauty is, it works just the same for everyone. I mention something: where one chooses a standard slot A, the other prefers slot B in his doors. If you enter that type of detail and preferences neatly for the first time, you fill in your software with data.

About Carpentry factory WHB Sneek

Carpentry factory WHB Sneek is a real family business. Founded in 2008 by the two cousins Wiersma, the company is a reliable partner for small construction companies and self-employed entrepreneurs. In our factory, a small but driven team produces high-quality window frames, windows, and doors to size and delivers them with or without glass. In addition, environmentally-friendly wood species are used extensively. WHB Sneek has everything it takes to provide large batches and small series and even individuals in ever-changing sizes. The specialists at WHB Sneek know and exploit the infinite application possibilities of wood as a building material for residential and non-residential building projects. Thanks to this extensive expertise, clients know that they can always expect the highest quality. The products of WHB Sneek are successfully applied in the most various new construction and renovation projects.





And the longer you work with the software, the richer you become. Eventually, it becomes a kind of library from which you can generate all types of data quickly. Plus a constant price. A-frame tender for a complete house you do in about half an hour. Finished with a neat order confirmation on an A4 paper."

Dutch window frames tailored to the CNC machine

WHB Sneek has had a CNC-controlled machining center for several years, a standard equipped machine with its factory software. "But we did not think that was useful," Wiersma says. "The chance of errors when transferring data was considerable. And we're just doing double work. You can immediately see that in the extra hours per person, while your machine is also stationary. We had therefore chosen to equip our CNC machine with MatrixWindows CNC, especially for wooden frames. It means that everything is perfectly coordinated. The drawings from MatrixWindows go to the customer for inspection, and after approval, we send them to the CNC machine for production. Speaking of efficiency..."

Open for improvement

Although Matrix Software is very user-friendly, not everyone can work with WHB Sneek. "You have to get a good look at it," says Wiersma, "and our employees can not just miss that. It is also unnecessary because those who want to know something can call the helpdesk of Matrix unlimited. Especially at the beginning, we had almost daily questions, and we were always called back the same day. Because I work daily with Matrix, I also notice what we can do better. The link for control of the counter is such an improvement point. Or the integration of finger welding for lengths that do not fit on our machine. Matrix is completely open to that, and we can do many things with it."



The benefits of Matrix Software

- **Never do the same thing twice with an integrated solution**
- **Do more in less time**
- **The right information for the right employee**
- **Improved effectiveness of business operations**
- **Seamless integration with financial software**
- **A permanently manned helpdesk with total expertise**

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