

Press Release

September 25th, 2009

GRAITEC announces a new partnership with MATRIX, a Dutch software company

Bièvres, France, September 25th, 2009 - GRAITEC, a major worldwide developer for analysis and detailing software announces a new strategic distribution agreement with MATRIX, a software company headquartered in the Netherlands. The partnership agreement signed between the two companies entitles MATRIX to promote, distribute and support the Advance Suite product line in the Netherlands and in the Dutch speaking part of Belgium.

Founded in 1983, Matrix Software, a Dutch software company, specializes in software for the building industry. Matrix develops software for civil engineering (structural engineering and CAD solutions), steel construction companies (CAD and ERP solutions) and window frame production companies (ERP and CNC solutions).

Matrix has third party software partnerships with GRAITEC for 3D steel detailing software and IT-Concrete for prefab concrete floor detailing software. With a team of 42 employees and two offices in Nijmegen, the Netherlands and Vilnius, Lithuania, the company offers excellent services: implementation, training, consulting and helpdesk support. More than 1400 companies use 3000 Matrix software licenses for the design and production of buildings.

Alexandre Tartas, GRAITEC COO, comments: "We are pleased to welcome such an experienced company as Matrix to our fast growing channel of resellers. We are particularly proud that Matrix, after an extensive evaluation of Advance Steel, is keen to join our reseller community. Indeed Matrix has a great dedicated team of highly qualified technical specialists and it reinforces our conviction that we have some great benefits to bring to any potential Advance Suite user with our easy-to-use, easy-to-learn, powerful and innovative solutions."

Heico Heuver, MATRIX CEO, adds: "Matrix Software has over 15 years of experience in 3D steel modeling and detailing. GRAITEC has developed a powerful software solution for 3D steel modeling and detailing that is available on the AutoCAD® platform, and is supported by GRAITEC's large product development team. We have seen how GRAITEC's increased investment has led to such a comprehensive software solution. These investments, together with the professional GRAITEC sales and support organization, create a perfect environment for us at Matrix to extend our market position."

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About MATRIX Software...

Founded in 1983, MATRIX, a software company, has been specializing in software for the building industry. Matrix develops software for civil engineering (structural engineering and CAD solutions), steel construction companies (CAD and ERP solutions) and window frame production companies (ERP and CNC solutions).

For more information, please visit: www.matrix-software.nl

About GRAITEC...

Founded in 1986, GRAITEC is a major software developer for civil engineering offering a Building Information Modeling (BIM) system that automates the entire structural process. Used by more than 30,000 professionals worldwide, GRAITEC solutions have helped in creating outstanding projects: Cœur Défense tower, Stade de France stadium, Cairo Subway, Düsseldorf International Airport, Băneasa Shopping City in Bucharest, Milano Fair, etc. The GRAITEC Group has more than 260 employees working in 12 companies (France, Germany, Spain, Czech Republic, Romania, Russia, United Kingdom, Canada and USA). GRAITEC also manages an international network of more than 30 resellers. For more information, please visit www.graitec.com

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